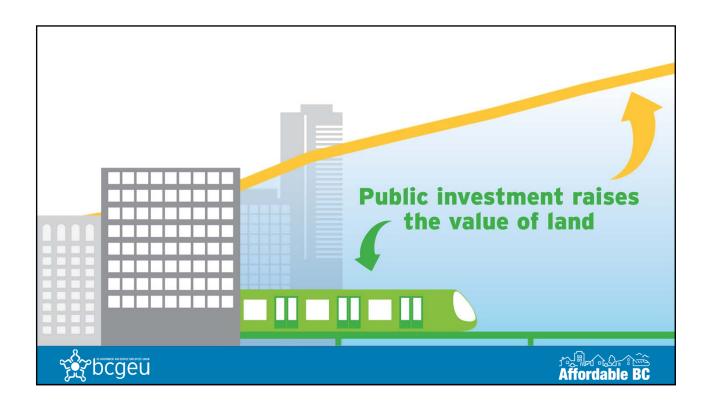


Capturing the public's fair share of land value





Estimating land value lift in Vancouver

- Landcor study of Expo Line, 1986-2007:
 - Vacant land prices close to Expo Line stations rose 628%
 - Compared to housing prices overall, which rose 352%
- Richard Wozny (Site Economics) on impact of new transit station on surrounding properties:

• existing multi-family buildings > up 5%

• single-family home that's rezoned for density > up 100%

• vacant lot that's already zoned for multiple families > up 25%

• BCGEU currently building a research data set with BC Assessment





Canada Line land value lift: examples

• Median increase for detached house in Vancouver, 2008-2018 = 155%

• 475 41st Ave West (near Oakridge/41st Ave Station) = **795**%

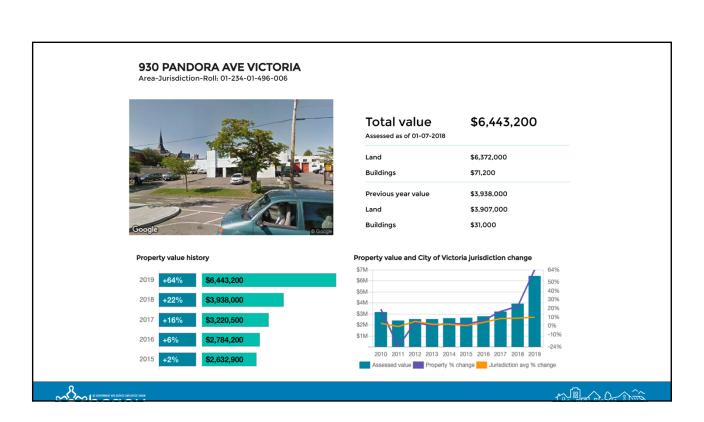
2008 land value = \$699,000
2018 land value (rezoned) = \$6.26 million

• 467 King Edward W in Vancouver (near King Edward Station) =1019%

2008 land value = \$867,000 (\$107 per SF)
2018 land value (rezoned)* = \$9.7 million (\$1,203 per SF)













We are calling on council to do the following:

- 1. Require that new zoning and permitting projects come to council with enough accurate data to make a decision preferably from BC Assessment to avoid conflict of interest and inaccurate data.
- Require a percentage of the value of upzoning go toward below-market housing units, either as part of a lager project or preferably on land and buildings gifted to the city via density trading.





We are calling on council to do the following:

- 3. Use the new guidelines to streamline the permitting process, so that projects are not burdened with excessive financial carrying costs.
- 4. Refuse projects where massive profits are generated by upzoning, and a high percentage of that extra profit is not captured for the public good.





Questions?







