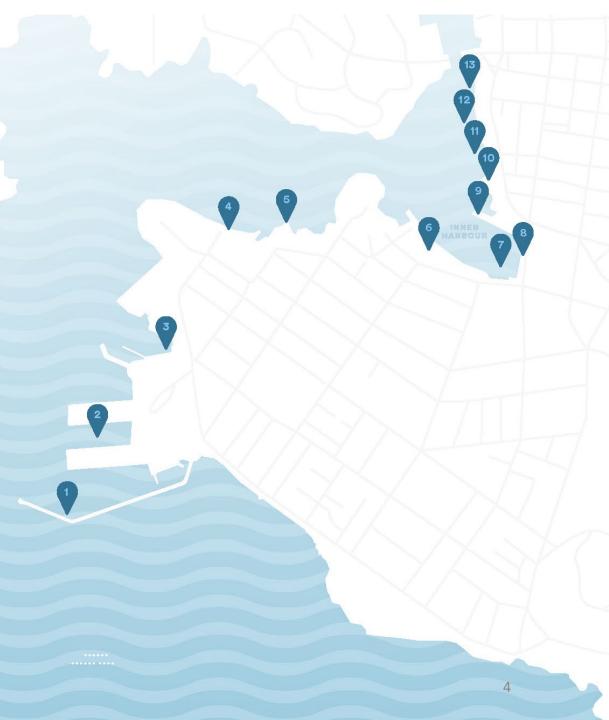


GVHA Assets at a Glance



We own and operate high-profile community assets along with commercial and marine holdings.

- Ogden Point Breakwater
- 2 Victoria Cruise Ship and Deep-Water Terminal at Ogden Point
- Public Boat Launch
- Fisherman's Wharf and Fuel Dock
- 6 Raymur Point Customs Dock
- 6 Steamship Terminal
- Causeway Marina
- Inner Harbour Lower Causeway
- Ship Point
- 10 Broughton Street Pier
- **11** Wharf Street Marina
- Hyack Terminal
- **13** Johnson Street Marina



Indigenous Relations

- In 2019, with the support of the Esquimalt Nation and Songhees Nation, we announced our participation in the Canadian Council for Aboriginal Business' Progressive Aboriginal Relations (PAR) Program.
- PAR is a bench-marking tool that helps businesses measure its work in Indigenous relations in 4 areas: leadership, community relations, business development, and employment.
- We are working on Phase 3 of the Committed process and aim to apply for certification in April 2021.
- Some of the initiatives that we have focused on in 2019/20 include:
 - GVHA's First Nations Revenue Contribution Fund
 - Lekwungen Youth Job Shadowing Program & Seasonal Opportunities Program
 - GVHA's Indigenous Business Directory
 - Indigenous cultural staff training





Financial Performance – 2019-20

Based on financial statements for fiscal year-end, March 31, 2020



\$16.3M in Operating Revenues

Budgeted: \$15.8M



\$12.7M in **Operating Expenses**

Budgeted: \$12.9M



\$3.6M in Cash from Operations

Budgeted: \$2.9M



\$5.5M in **Spending**



Financial Performance – 2020-21

Draft and Unaudited Forecast for fiscal year-end March 31, 2021



\$4.1M in Operating Revenues

Budgeted: \$18.1M



\$6.8M in **Operating Expenses**

Budgeted: \$15.2M



\$-2.8M in Cash from Operations

Budgeted: \$2.9M



\$0.7M in Budgeted



- Operations & Staffing Reductions
- Capital Project Postponements
- Canadian Emergency Wage Subsidy
- Canadian Emergency Commercial Rent Assistance Program
- Commercial Customer Support & Rent Deferrals









- Cruise operations resumption strategy constantly under revision and improvement
- 2021 schedule currently shows a similar number of vessel calls as 2020, but this will change
- 2021 cruise season will be impacted by International travel restrictions and timing of cruise operations resumption in North America





- A reduction of more than 46% of greenhouse gas emissions (GHG) and criteria air contaminants (CACs) is achievable, and equivalent to 1,394 cars on the road per year.
- The cost of the proposed solution is between \$23.3 million and \$24.8 million.
- By 2030, 85% of all vessels calling to the Victoria Cruise Terminal will be shore power capable; that number will increase to 95% by 2040.





