



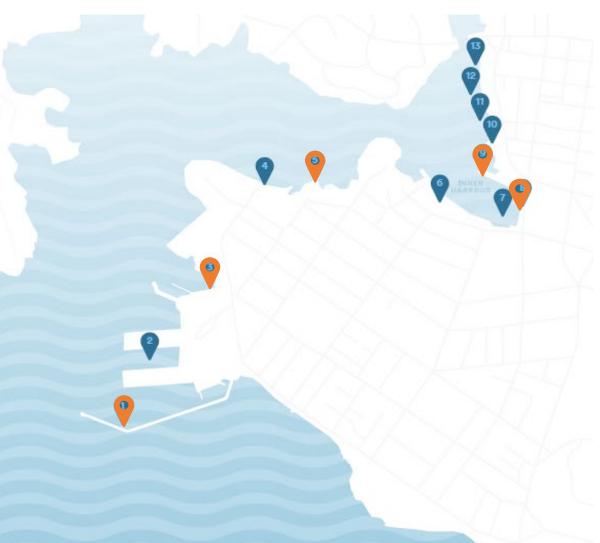




#### Assets at a Glance

We own and operate high-profile community assets along with commercial and marine holdings.

- Ogden Point Breakwater
- 2 Victoria Cruise Terminal at The Breakwater District
- 3 Public Boat Launch
- Fisherman's Wharf and Fuel Dock
- Raymur Point Customs Dock
- Steamship Terminal
- Causeway Marina
- Inner Harbour Lower Causeway
- 9 Ship Point
- Broughton Street Pier
- Wharf Street Marina
- Hyack Terminal
- **13 Johnson Street Marina**





- Role of Board of Directors
- Role of Member Agency Representatives
- Engagement with Member Agencies
- Continue to grow and change, as well as adapt and support





## Financial Performance – 2020-21

Audited Financial Results for fiscal year-end March 31, 2021



\$7.1M in Operating Revenues

Budgeted: \$18.1M



\$8.2M in **Operating Expenses** 

Budgeted: \$15.2M



**\$-1.1M** in Cash from Operations

> Original Budget: \$2.9M Re-forecasted: \$-3.6M



\$0.8M in Capital **Expenditures** 



## Budget 2021-22



\$4.6M in Operating Revenues



\$-3.8M in Cash from Operations



\$8.4M in Operating **Expenses** 



\$0M in Budgeted





- CCAB PAR Certified Silver
- Esquimalt Nation and Songhees Nation are two of our eight member agencies (since 2002), and both Nations have members on our Board of Directors
- First Nations Relationships is one of our five guiding principles
- In 2019, we reaffirmed our commitment through Our Leadership Statement on First Nations Relations
- Indigenous Relations report released this fall and available on our website

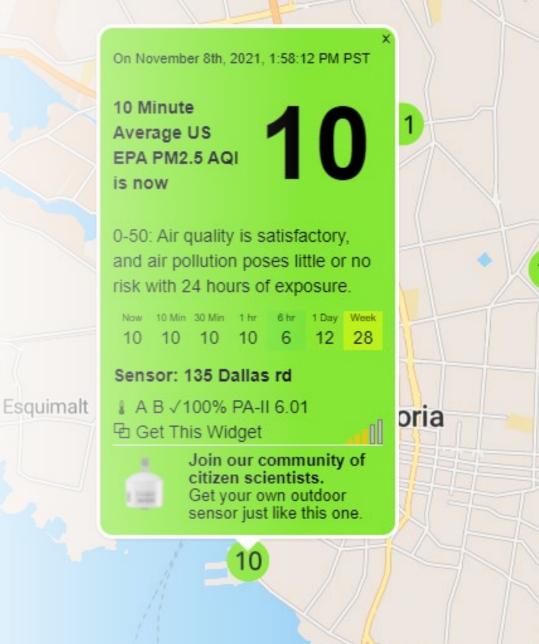


# Sustainability

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# Air Monitoring (PM 2.5)

- GVHA has six air quality monitors (PM2.5 sensors) to install. We purchased two, two were donated by BC Ministry of Environment, and two more were donated by Environment and Climate Change Canada.
- One monitor has been installed above GVHA Maintenance Shop at the Victoria Cruise Terminal.
- Data is available online here.



## Shore Power Project

- The cost of the proposed solution is between \$23.3 million and \$24.8 million.
- A potential reduction of more than 46% of greenhouse gas emissions (GHG) and criteria air contaminants (CACs) is achievable, and equivalent to 1,394 cars on the road per year.
- By 2030, 85% of all vessels calling to the Victoria Cruise Terminal will be shore power capable; that number will increase to 95% by 2040.



# Shore Power Project Status

- Funding Requests
  - Industry
  - Provincial Government
  - Federal Government
- Establishing timelines for construction with BC Hydro
- Work on schematic design with consultant
- Where we need your help



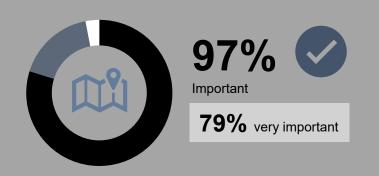


## Insights West **4**

#### **Key Insights**

Overall, City of Victoria residents have positive perceptions of Victoria's cruise ship industry, with very few differences in perceptions by region. However, concerns over environmental impacts have increased since 2018.

Almost all City of Victoria residents think tourism is important for the Victoria region.



Residents more than **twice as likely** to think cruise ship industry brings **economic benefits** than environmental impacts. However, **increased** perception of **environmental impacts** since 2018.



Compared to previous years, residents more likely to describe **economic benefits** of cruise ship industry as "significant".



However, also more likely to think cruise ship industry brings "significant" **environmental impacts**.



Similar to 2018 results, roughly 4-in-5 feel the overall impact of Victoria's cruise ship industry is **positive**.







## Insights West **4**



# Support for Installation of Shore Power at Victoria's Cruise Terminal

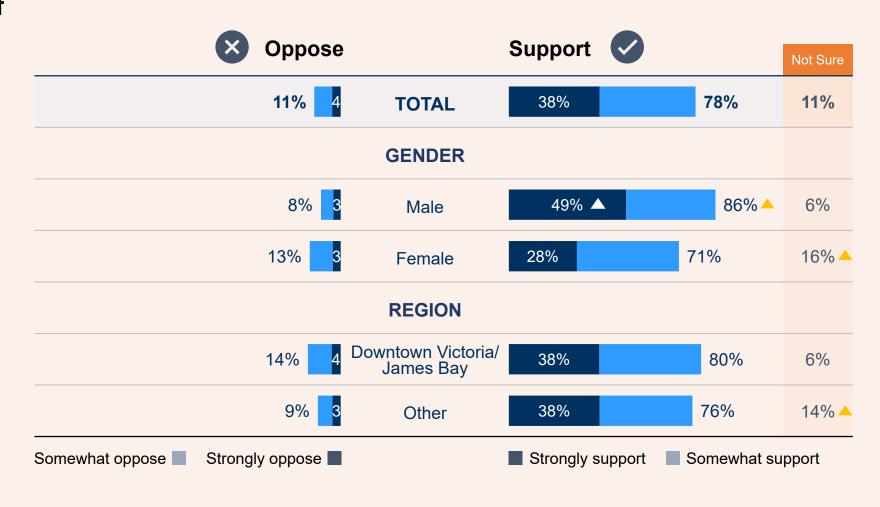
Support for the installation of shore power at Victoria's Cruise Terminal strongly outweighs opposition.

Close to 4-in-5 residents support the installation, while 1-in-10 oppose it, and a further 1-in-10 are unsure.

Compared to women, men are **more likely** to support the installation of shore power at Victoria's Cruise Terminal.

Base: All respondents (n=615)

B3. How much do you support or oppose the installation of shore power at Victoria's Cruise Terminal?





# Community Impact & Engagement

- Community Liaison Committee has been formed to work on continuous improvement and triple-bottom line sustainability.
- Focus is for discussion on improvement throughout our operations
- Committee is comprised of a group of local business leaders, community leaders, and members of the community.
- Setting joint objectives to measure progress and work to find solutions





## Two Years Without Cruise

- More than 70% of GVHA revenues are from cruise tariffs and fees
- Those revenues support our community amenities and our organization
- As a not-for-profit, all revenues are reinvested back into our operations
- As a result of financial losses, we had to look at:
  - Operations & Staffing Reductions
  - Capital Project Postponements
- Challenges at other facilities as a 24/7 operation



# Resumption of Cruise in Victoria

- Planning for resumption of cruise in 2022, the first season since 2019
- Transport Canada has amended the order on cruise ships in Canada to end November 1, 2021
- Protocols and procedures will be agreed upon this fall and in line with public health measures
- Cruise is worth \$143 million to the Greater Victoria economy and supports more than 800 jobs



#### 2022 Cruise Schedule

 Measures and regulations outlined by Transport Canada and the Public Health Agency of Canada will be in place for next season, including a requirement that all passengers and crew be fully vaccinated against COVID-19 and provide proof of a negative PCR test.

 On the ground, operations team members have been working with partners to ensure the safe movement of passengers upon arrival, both on the terminal and in the community.

 All planned measures will meet both federal and provincial health requirements.



## Infrastructure Challenges

- Capital project costs were postponed or put on hold with the loss of cruise revenues
- Backlog of projects and repairs focus of upcoming business plan, as is funding opportunities for community amenities





- Deferred maintenance on properties is a key concern for the next five years
- Costs continue to increase on all properties



