



Luxury
Single-Detached
Easy

More Affordable
Missing Middle
Hard

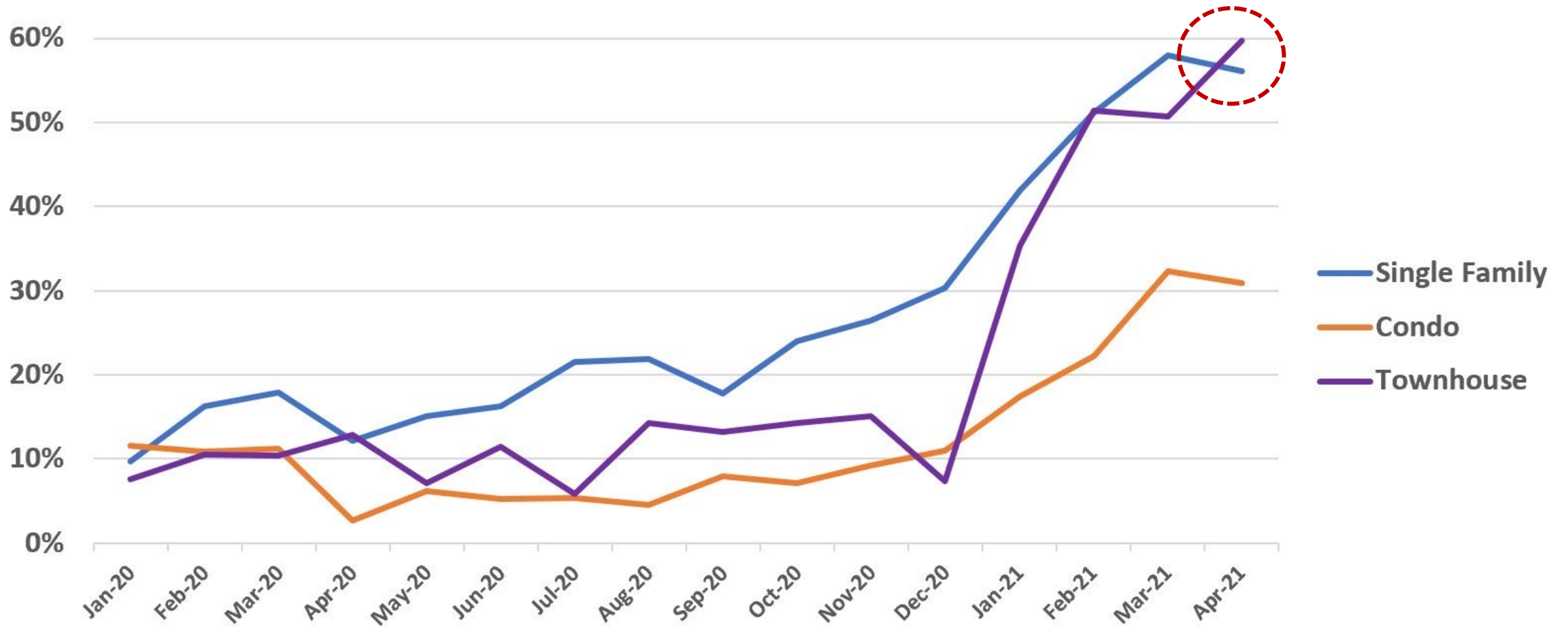






Percentage of Properties Sold Over Ask

1% or more over



> Source: House Hunt Victoria, May 2021, "April: Hot or top?"



- Owner tried to sell 3 times
- On market 20 days
- Multiple viewings
- Purchased \$40,000 below asking
- With conditions
- No competing bids









The Missing Middle

