



Guiding Principles











First Nations Relationship

Triple Bottom Line

Financial Self-Sustainability

Working Harbour

Accountability

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Member Agencies

GVHA was founded by its Member Agencies:



















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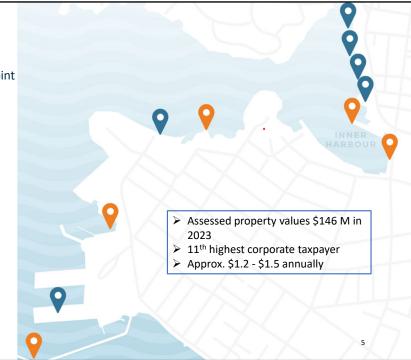
Property Holdings

Facilities

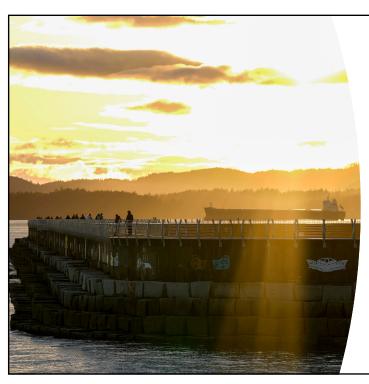
- The Breakwater District at Ogden Point
- Fisherman's Wharf and fuel dock
- Broughton Street Pier
- Causeway Marina
- Wharf Street Marina
- Hyack Terminal
- Johnson Street Marina

Community Amenities

- Ogden Point Breakwater
- James Bay Community Boat Launch
- Raymur Point Customs Dock
- Inner Harbour Lower Causeway
- Ship Point



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Community Benefits

In 2022:

- An estimated 1.7 million locals and visitors walked the inner causeway, up from 1.4 million in 2021.
- Over 400K people walk the Breakwater annually.
- Maintenance of the causeway and Inner Harbour floral Welcome to Victoria display
- James Bay public boat launch, free for everyone

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Key Challenges

- Optimizing use of assets (business and community)
 - Ogden Point Master Plan
 - · Review of all lines of business
- Capital maintenance / investment
 - Aging assets of strategic, social, and cultural significance
- Supporting sustainable operations
 - Bench marking, measuring, modeling, and mitigating cumulative impacts
 - Shore Power at Ogden Point
 - Provision of reception facilities
 - Alternative energy (?)
 - · Marinas and services
- Supporting regional sustainability/conservation initiatives



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Key Opportunities

- GVHA strategic planning review in 2023
- Thoughtful partnerships:
 - member agencies
 - all levels of government
 - industries
 - businesses
 - cruise lines
 - academia/science
- Innovative initiatives happening in the region
- Desire by many stakeholders to support local/regional economic recovery
- Desire by many stakeholders to address impacts



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Capital Investment

- The return of cruise is allowing us to focus on much needed repair work on our properties.
- Over the next five years we have some major repairs planned:

Ship Point \$2M+ Broughton Pier \$1M Fisherman's Wharf \$5.65M Breakwater District at Ogden Point \$9M

 Cost to maintain non-revenue generating assets is ~\$300K per year and is funded by GVHA's sole revenue streams (cruise, tenants, marinas)

Community Assets:
Capital Investment Required 2023-2043
\$86M

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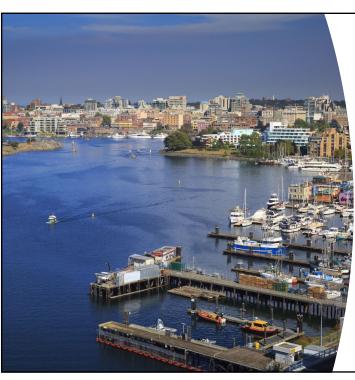


First Nations Engagement: Recent Initiatives

- Indigenous Procurement
 - Working with the City of Victoria, CRD, and SIPP to broaden GVHA's Indigenous Business Directory and widen its support and use
- Lekwungen Placemaking Project in the Inner
 Harbour
- Indigenous Employment Programs:
 - Lekwungen Youth Job Shadowing Program in August 2022 and February 2023.
 - Lekwungen Dock Crew Program in April 2022
 - Seasonal opportunities program planned for Spring 2023
- First Nations Revenue Contribution Fund
 - Reinstated after COVID-19 and supported Explore Songhees tours and placemaking activities



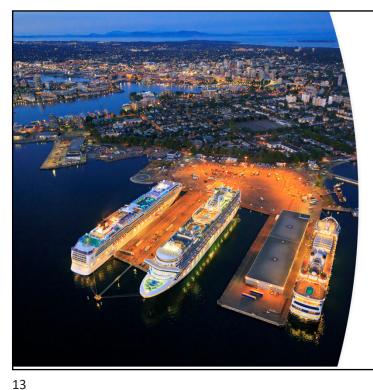
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24/7/365

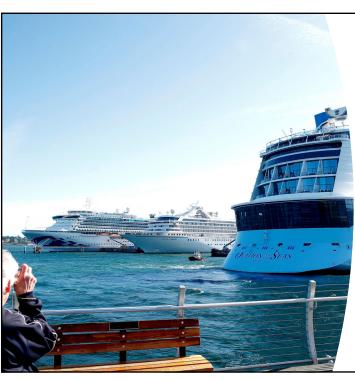
- 24/7/365 operation on all our properties
- Responsible for over 57,300 m2 of pier/wharf/dock space = over 8 football fields
- Responsible for daily inspection of over 4 kms of pier/wharf, dock length
- 107 commercial customer agreements
- We report at least one security incident per week on our properties
- Responsible for safety and security of 33 float homes, 102 live-aboard vessels; over 350 people
- Collection of 2,200 cubic yards of waste off our properties annually = 119,000 bags of topsoil and over 1,400 cubic yards of cardboard recycling annually

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2023 Cruise Snapshot

- Forecast 320 ship calls vs. 329 in 2022
- Late calls/schedule changes under discussion
- Most late/short calls result of overall improvements to sustainability
- Exemptions/elimination of PVSA remains a threat



Shore Power Project Status

- Scoping continues with partners (BC Hydro, City of Victoria).
- Significant complexity to bring power to the facility.
- Must deliver capability for next 20 plus years.
- Province of BC has made a \$9M contribution. Positive discussions with federal government and industry.
- By 2028, 90% of all new cruise ships will be shore power capable.

Desire to Return Survey

- 53% of those surveyed indicated they would return to Victoria in the next five years
- 73% indicated they would return and also stay 1-4 days in other parts of Vancouver Island.

Suggestions & Comments

- More businesses open after 7 pm
- Better signage in the city and at the port
- Increased number of hop on/off buses and water taxis



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Resident Sentiment Survey

RESULTS FROM 2021 SURVEY

- 97% of Victoria residents think tourism is important for the Region and economy.
- 79% feel the overall impact of Victoria's cruise ship industry is positive.
- Concerns about perceived and real environmental impacts.





International / National / **Regional Initiatives**

- Carbon Intensity Index global performance ranking
- Minimum standards of protection
- Discharge requirements for cruise and commercial ships
 - 100% implementation and reporting compliance by all cruise ships in the Pacific region in 2022
- Measures place Canada amongst countries with the most stringent requirements for these discharges in the world.
- Green Corridor Initiative for the Pacific Northwest.



Bus Engines Ages

All buses on the terminal have engine ages at EPA 2010 standards or higher.

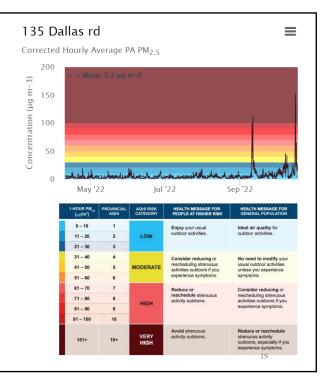
Number of buses permitted has decreased due to introduction of more double decker buses and more efficient utilization by the bus company (PNW Transportation).

	2016	2022
# of buses		
permitted	84	45
Average		
engine age	1999	2012
Oldest bus	1981	2010

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Air Quality Monitoring – PM 2.5

- Six PM 2.5 air quality monitoring stations installed in James Bay and Inner harbour
- Overall, readings throughout the summer were within the low range except for those days affected by forest fire smoke.
- Highest reading this season on a nonsmoke day was 25.4 on June 2 – a three ship day.
- Highest reading this season was 152 on October 16 - a non-cruise ship day.
- 0-29.9 is considered in the low range.



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Financial Budget & Forecast



2022-23 December Forecast

2023-24 Budget



\$18.2M in Operating Revenues



\$21.3M in Operating Revenues



\$13.6M in Operating Expenses



\$17.4M in Operating Expenses



\$4.7M in Cash from Operations



\$3.9M in Cash from Operations



\$2.8M in Capital Budgeted



\$6.3M in Capital Budgeted

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Mutual Responsibility

- Member Agency Representative Orientation
- Member Agency Rep is your link to GVHA
- What can the City of Victoria do to support GVHA's strategic objectives
- What can GVHA do to support the City of Victoria's strategic objectives



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Contact us for more information:

- Financials
- Property maintenance & repairs
- Framework and accountability
- GVHA Operations

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